



# Energy International Newsletter

THE NEWSLETTER FOR THE EMPLOYEES AND FRIENDS OF ENERGY INTERNATIONAL CORPORATION

DECEMBER | 2025

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EIC report is published four times a year by and for the employees of Energy International Corporation and their friends and associates. All inquiries should be sent to the Communications Director at: [sbaustin@energyintl.com](mailto:sbaustin@energyintl.com).  
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## A Letter from the President

**A**s we wrap up 2025, I want to take a moment to reflect on what we've accomplished together and share some personal highlights that made this year memorable.

In 2025, Energy International expanded its footprint across the MENA region while staying true to what matters: delivering real solutions for our clients. EIC was accepted as a member of the International Association of Public Transport (UITP) at the MENA 2025 Conference. For those of us who've been working toward this, it was a proud day.



We welcomed Joseph Moussalem to manage EIC UAE. Joseph brings experience and energy to the role and has already made great strides in expanding our presence in the region.

On the distribution side, Tower Tech recognized us as their top international distributor for 2025; We've become their second overall distributor globally. I'm especially proud of our KSA Cooling Tower team, whose work earned us this recognition. I'll be heading to the ASHRAE conference at the end of January to receive our 2025 plaque from Tower Tech in person and to connect with many of our suppliers.

Earlier this year, I had the opportunity to travel to Shanghai with Michael Barry and Larry Tan from Twin City Fan & Blower. That trip strengthened a relationship that continues to pay off, as we're now TCF's top international performer, delivering products acquired from both Energy Industrial and Twin City Fan USA.

We also remain one of the largest distributors of Watts products, and our inventory in Saudi Arabia continues to grow to meet client demand.

Looking ahead, we have momentum. The results speak for themselves. Thank you for the work you've put in this year.

Let's finish strong.

Warm Regards,

**Rami Fawaz**  
**President**  
**Energy International Corporation**



**ENERGY  
INTERNATIONAL®**  
ENERGY INTERNATIONAL CORPORATION

### Be a Part of the Energy International Report

The EIC Report is designed to keep everyone at Energy International informed about the happenings at EIC, from the acquisition of multi-million dollar contracts to the latest additions to the EIC family. We need your participation to help make it a success. If it's of interest to you, it's of interest to us. We'd also like to know what you think about the newsletter content and format and how we can make it better. Send all your news, information, thoughts and ideas to [sbaustin@energyintl.com](mailto:sbaustin@energyintl.com). I look forward to hearing from you.



# On Time, Every Time: Powering Dubai's Smart Transit Future

**Energy International Parking and Transportation Delivers Reliable and Affordable Public Transportation Infrastructure to Dubai**

**D**ue to both its climate and the ongoing development boom, it has never been more critical to keep Dubai's transportation network in top shape, whether through innovative infrastructure to ensure accurate, precise schedules or by improving the efficiency of our products and services. Energy International's Parking and Transportation division is proud to have been awarded the Second Phase of the Real-Time Passenger Information (RTPI) Project by the Roads and Transport Authority (RTA). This transformative upgrade replaces Dubai's citywide network of older passenger information screens with a sleek, modern system that offers many conveniences for the general public. As part of the rollout, hundreds of high-brightness displays are being installed across Dubai and key intercity locations.

Built to endure heat, sun glare, and dust, they deliver real-time arrival information, alerts, bilingual messages, and dynamic updates on detours, events, and safety notices to keep passengers informed during their commute. Energy International's parking machines deliver full-spectrum support, from supplying and installing displays to deploying a secure, cloud-hosted central management system. Before launch, Energy International completed testing, training, and handover documentation. Moving forward, Energy International will

be responsible for ongoing maintenance, monitoring, and SLA-based support, backed by robust HSE-compliant cybersecurity standards. ■

**@rta\_dubai** The new bus schedule display screens you are installing at the bus shelters are very useful. The display on it is also very good. Thank you rta

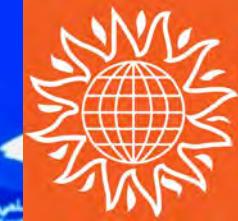


*The parking machine's screens have earned praise directly from the public, including shoutouts on social media.*



*Energy International RTPI Screens Installation Team, headed by Site Engineer Basil Mathew (3rd from the right), with EI Installation Technicians.*

**Not pictured:** IT Engineers Mohammed Al Ghifari, Rami Bounezra, and Technical Project Manager Zayed Mahmud, who were all key players behind the scenes responsible for back end configuration.



## EIC Earns Membership With UITP at MENA 2025

*Energy International recognized as UITP Member at MENA Conference 2025*

**E**nergy International was proudly recognized as a new member of the International Association of Public Transport (UITP) at the UITP MENA Conference 2025, held on November 25th, at the Sheikh Jaber Al-Ahmad Cultural Centre in Kuwait City.

The conference was organized by UITP Middle East & North Africa, locally hosted by Kuwait Public Transport Company (KPTC), and sponsored by the Kuwait Foundation for the Advancement of Sciences (KFAS).

Our team, products, and services were introduced at the MENA Bus Platform during the opening ceremony, with General Manager Mr. Syed Ajmal Ahmed and Business Development Manager Mr. Chadi Farran representing Energy International. EIC was awarded its UITP membership certificate during the opening ceremony.

This milestone highlights Energy International's ongoing commitment to innovation, sustainability, and excellence in public transportation, and reinforces our role in shaping the future of mobility in the region.

During the summit, Energy International also participated in the MENA Bus Platform Meeting, which brought together key leaders and experts for collaborative discussions on service improvements, technology integration, fleet management, and sustainable mobility strategies.

Our participation connected Energy International with public transport authorities, operators, and industry partners, fostering shared discussions to elevate the future of bus mobility in the MENA region while supporting Energy International's commitment to efficient, reliable, and innovative public transport solutions.



*(Pictured at Top): Mr. Syed Ajmal Ahmed accepting the UITP membership certificate.*

*(Pictured Above): Participants from various public transport authorities, operators, and industry partners assembled to discuss key mobility priorities.*



## News - Energy International: Saudi Arabia

# EIC Recognized at Cofinair Global Partner Summit

EIC KSA participated and received a distinguished honor for 'Best Communication Channel' at the summit in October.

Cofinair Group hosted the Cofinair Global Partner Summit from October 7th to 8th, 2025, at the Radisson Blu Hotel Karlsruhe in Ettlingen, Germany. The event featured a "Casino Dinner," enjoyable cooperative activities, and a guided tour of the Ghol KTK factory following Cofinair's acquisition of KTK Kühlturne Karlsruhe.

Energy International was privileged to be formally recognized during the Summit. Cofinair awarded Energy International Corporation with a distinction for the best communication channel, despite our status as a newly appointed distributor.

We view this accomplishment as a promising initial step toward renewing and strengthening our partnership with Cofinair Group, which has expressed considerable confidence in the potential for collaboration with Energy International Corporation within the region.

This presents a notable opportunity, particularly considering their substantial investments in KTK after their acquisition by the Cofinair group. We remain optimistic that concerted efforts from all offices will lead to increased business, thereby enhancing our reputation and standing among manufacturers. ■



Seen pictured left to right: Joseph Moussallem (GM, Abu Dhabi), Bechara Saab (GM Saudi Arabia), and Fadi Rashid (Manager of EIC Jordan and Iraq). Energy International was awarded "Best Communication Channel."





# Energy Industrial Company Launches New Website

*energyind.ae is now fully up and running, ready to move EID forward*

Visitors to [www.energyind.ae](http://www.energyind.ae) will find a fully renovated Energy Industrial Company website. The complete overhaul brings a more user-friendly and more mobile-friendly interface. Visitors will also find new graphics and updated information on all of EID's projects, manufacturing, and public relations content as well as easier-to-use contact methods with direct links to contact e-mails and phone numbers. We look forward to the continued updates for [energyind.ae](http://www.energyind.ae), so stay tuned!

### At A Glance

#### **What You Will Find:**

- Detailed product profiles and certifications**
- Insights into our manufacturing excellence**
- Our story & timeline**

Visit [www.energyind.ae](http://www.energyind.ae) and discover how we're moving the HVAC Industry forward.



[www.energyind.ae](http://www.energyind.ae): your new destination to explore our full range of ventilation and HVAC solutions, discover our engineering capabilities, and connect directly with the Energy Industrial team.

# Energy Industrial Visits The Big 5 Global in Dubai

*EID remains on the forefront of emerging technologies and maintaining our relationships from across the world*

Our team visited The Big 5 Global Showcase in Dubai, engaging with partners, discovering emerging technologies, and strengthening relationships that drive progress in the HVAC and ventilation industry.

***"To everyone we met and exchanged ideas with, thank you for the conversations, insights, and inspiration."***

**-Alaa Yehya**





# Employee News

## Energy International Employees Announcements

**E**nergy International Corporation is continuing to grow. Please take a moment to welcome our new employees and celebrate with those who have work anniversaries and promotions. We thank you all for your dedication to making EIC a success.



EIC  
Riyadh

**Mohamed Al-Shamy**

Eng. Mohamed Al-Shamy has joined our Riyadh branch as a Senior Sales Engineer. He brings over 7 years of experience in technical sales engineering, with a strong specialization in fans and pumps, gained across both the Egyptian and Saudi markets.



EIC  
Jordan

**Tariq Ghaith**

Tariq is a fresh graduate Mechanical Engineer, who worked as an ELV Engineer, demonstrating talent, motivation, and a passion for learning. During training, he worked on BMS MUI graphics, programming, and configuration. He adapted swiftly, showing a strong understanding of BMS and ELV systems. His attitude and eagerness to learn make him a promising engineer.



EIC  
Jeddah

**Alyaa Sanad**

Ms. Alyaa Sanad joined our Jeddah office as a Logistics Administrator. She brings over three years of experience in logistics and sales, and will play a key role in supporting daily operations, coordinating processes efficiently, and ensuring a smooth and well-organized workflow across our logistics infrastructure.



EIC  
Jordan

**Mehdi Hussein**

Senior BMS Engineer with 9 years at SHAN Control, Pakistan. Mehdi specializes in JCI Metasys BMS programming, configuration, and commissioning. He has experience with ADX, ADS, SNC, SNE systems; Johnson Controls devices; Automation Servers, and much more. We look forward to Mehdi's reliable control solutions to resolve site issues and ensure smooth system performance from installation to commissioning.



# Employee News

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**Denn Vallesteros**

Denn joins EIC holding a Bachelor's degree in Accounting and nearly 9 years of experience in Accounting and Finance, including 2 years as a General Ledger Associate at DOTW (now WebBeds) in the Philippines, and over 6 years as an Accountant cum Admin Assistant at Eniprom Trading and Services. Welcome to the EIC Family!

**Obaida Neamah**

Obaida Neamah joins our Iraq office as a Sales Engineer. Obaida earned his Bachelor's degree in Pumps and Turbines Engineering from the University of Al-Furat Al-Awsat Technical University. He brings hands-on experience in HVAC, VRF systems, chillers, and pumps, a strong SDR skill set, and a passion for HVAC technologies and communication matched only by his eagerness to learn and grow. Welcome to the EIC Family!



**Sahla Muneer**

Energy International Sharjah is delighted to announce the appointment of Sahla Muneer as an Application Engineer. Sahla holds a Bachelor's of Engineering in Electrical and Electronics Engineering from the University of Calicut, India. Her solid technical background and innovative approach will be invaluable to our engineering team. We look forward to the expertise she will bring to our projects!

**Neethu Jain Raju**

Energy International Sharjah is pleased to welcome Neethu Jain Raju as an Application Engineer. Neethu holds a Bachelor's of Engineering in Electrical and Electronic Engineering from APJ Abdul Kalam Technical University in India. She brings strong technical proficiency and a dedication to innovation of her core responsibilities. We look forward to the valuable expertise she will contribute to our projects.



# Employee News



(Above): Members of the Energy International Parking & Transportation Office, during a team luncheon hosted by Project Manager Terry Matthew.

## Celebrating Team Spirit!

### El Parking & Transportation Office Lunch Gathering

The El Parking & Transportation Office team came together for a special lunch hosted by Project Manager Terry Matthew, who celebrated a personal milestone by sharing an afternoon of gratitude, warmth, and camaraderie with the El family.

Colleagues from project management, IT, software development, operations, admin, and leadership joined the gathering, making the event a vibrant showcase of El unity. Terry expressed heartfelt appreciation to the team, describing Energy International as his "second family" - a sentiment that resonated with everyone present. The lunch was filled with laughter, conversations, and renewed connections, reflecting the collaborative spirit that strengthens our workplace culture. Team members later shared their appreciation and acknowledged the privilege of celebrating such moments with valued colleagues.

The event was a simple yet meaningful reminder of what makes Energy International exceptional: teamwork, appreciation, and genuine connection. Here's to more shared moments in the months ahead. ☀️

### The QCLBSH Mixed Flow Smoke & Exhaust Fan

- Combines the compact, straight-through characteristics of an axial and centrifugal fan
- Vertical-roof-mounted configuration with stack cap, motor weather cover, and extended lube lines for easy maintenance
- Designed for temperatures up to 1000°F (537°C)
- UL-listed and certified for smoke control systems
- AMCA certified for air and sound performance

From concept to commissioning, every QCLBSH is a product of engineering precision, testing, and craftsmanship, built to perform under pressure and designed to last.

\*Proudly made in the UAE, with Twin City Fan & Blower USA engineering heritage.



The QCLBSH, our Mixed Flow Smoke and Heat Exhaust Fan, built for critical smoke control applications where safety and precision matter most.



## News - EIC Events Around The World



CEO Dr. Ned Fawaz visiting with Energy International Corporation's Sharjah branch during his tour in November, 2025.

*"It was a pleasure visiting our various offices throughout the region. I met with our staff and management teams to review our performance in 2025. We discussed marketing and strategy as well as growing the company into the future. It was very encouraging to see, for example, that our Sharjah office exceeded their 2025 expectations and we are looking forward to an even more profitable 2026. Keep up the great work, everyone."*

-Dr. Ned Fawaz  
CEO - Energy International Corporation



Mr. Abdullah Jadullah, Chief Accountant of the Jordan Office, accepts the Open Globe Award for Outstanding Sales Excellence at the Johnson Controls International Open Globe Awards, 2025 in Phuket, Thailand.

Energy International Jordan is thrilled to have been nominated and selected by JCI.

*"This achievement would not have been possible without teamwork and the Energy International Family's continuous support and trust in us. A big thanks from our team to yours."*

-Fadi Rashid  
General Manager,  
EIC Jordan and Iraq



Energy International joined our partners at Twin City Fan for the TCF International Summit. Seen pictured above with TCF's Executive Suite are President Rami Fawaz and Energy Industrial General Managers Wissam Fawaz and Fadi Salibi.



# Engineering Excellence Delivered

**Energy International Sharjah works with Twin City on the Sharjah Marine Science Research Centre**

**E**nergy International Sharjah successfully delivered and commissioned the complete Twin City ventilation and laboratory extract fan system for the Sharjah Marine Science Research Centre in Khorfakkan. 

**Precision Engineered, Tested, and Trusted**





# Energy International UAE attends S.E. 'Power Partner' seminar

**Schneider-Electric holds seminar in Dubai**

**E**nergy International (United Arab Emirates) is a cooling and power partner for Schneider Electric in Dubai. EIC UAE attended the seminar organized by Schneider, showcasing their new products and innovations. 





# Energy International EIC Attends Watts Seminar

**Watts Water Technologies held a seminar aimed at bolstering our sales team's sales efforts**

**A** "Strategic Sales Enablement for Project Success" training event, held in November 2025 by Watts Water Technologies, focused on training designed to equip our sales team with practical tools and strategies to align sales efforts with project objectives. The training enhanced collaboration, value-based selling, and informed decision-making to improve project outcomes and overall sales effectiveness. ☀





# Energy International KSA Project Updates

*Energy International KSA continues to be a boon to the region, providing solutions to key projects*

**Project Name:** Udhailiya AC Plant

**SOW:** Tower Tech Cooling Towers (TTXR-089150) / Pentair Aurora Pumps (3804, Horizontal flex-coupled pumps) & VFD Panel (YASKAWA)

**Client Name:** Saudi Aramco

**Consultant:** Saudi Aramco

**Contractor:** Sky Alarabia Contracting Company

**Project Status:** Delivered



Udhailiya AC Plant



Bank Al Bilad Regional Building

**Project Name:** Makkah Hotel and Towers – Makkah

**SOW:** Supply of Siemens PICV kits and actuators

**Client Name:** Makkah Construction and Development Company

**Consultant:** Makkah Construction and Development Company

**Contractor:** Johnson Controls

**Project Status:** Ongoing

**Project Name:** Bank Al Bilad Regional Building – Khobar  
**SOW:** Supply, installation, testing & commissioning of Smoke curtains

**Client Name:** Al Bilad Property company

**Consultant:** Saudi Diyar Consultants

**Contractor:** MOBCO Civil Construction

**Project Status:** Installation stage



Makkah Hotel and Towers, Makkah



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